

Now is the time to buy

Contributed by Administrator
Wednesday, 12 May 2004
Last Updated Monday, 17 March 2008

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Why You Should Buy Now!!

Home inventory is exceptionally high. That means that there is a large selection of homes to choose from. If you are looking for something in particular, you have a good chance of finding it. Regardless of your price range or desired features, you can find what you are looking for. Your options are wide open. With selection being so high, you are more likely to find a home in the area that you desire. Homes are not selling as fast as they were a couple of years ago. At one time a home would no sooner be placed on the market and it was sold. Now you have homes that have been on the market for quite some time and that will allow you to find the right home at the right price in your desired area.

We are in a buyers market. A couple of years ago you could have easily found yourself in a bidding war for the home you wanted and it only served to benefit the sellers. Today, with inventory being so high, you are not competing to buy one of the few homes that are left in the area.

Because of the state of the market, there are fewer investors out there trying to swoop in and catch those great deals before anyone else does. There are many deals out there and you can still pick one up before there is a change in the market and the investors return.

Seller motivation is high. Sellers are growing tired of having their homes sit on the market for months on end. They want to move on to a new home or to a new location and need their current home to sell first. This motivation may mean that you can get an even better deal on the home you choose. You would be amazed at what is out there if you look.

Interest Rates are incredibly low. There are many loan programs out there that are sure to fit your needs. First time homebuyers programs make it easy for people to get in a home. Did you know that if you haven't owned a home in three years you qualify as a first time homebuyer? Many people believe that if they have ever owned a home they are not a first time homebuyer, but that simply isn't true. If you haven't owned a home in three years you qualify as a first time homebuyer. For those that don't there are many government back programs such as FHA that make it easier for you to obtain financing. If you need help finding a lender to get you qualified let me know.

I can help you to find the home you are looking for and guide you through the home buying process. It doesn't have to be a stressful experience. I will take care of everything for you.

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